

Put knowledge to work.



CORPORATE PROFILE

Put knowledge to work.

Kyocera Document Solutions has
championed innovative technology
since 1934.

We enable our customers to turn
information into knowledge, excel at
learning and surpass others.

With professional expertise and a
culture of empathetic partnership,
we help organizations put
knowledge to work to drive change.

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Top Message



Solution adviser contributing to your business.

— Put knowledge to work. —

We at Kyocera Document Solutions are responsible for the document solution business in the Kyocera Group, which operates globally in a wide range of business fields.

In today's business world, digitalization is proceeding at an unprecedented pace and the volume of documents is growing exponentially.

In this business environment, we believe that our mission is to support our customers to effectively manage their information, and turn that information into knowledge, in order to address their challenges with a sense of speed.

By offering a total document solution, we are committed to contributing to the business growth and competitive advantage of our customers.

Based on the relationships of trust between our

customers and our technologies cultivated over the years, we will continue to expand into new fields and evolve.

By combining hardware, software and solutions, we aim to become your total document solution adviser who works closely with each customer and offers the optimal solution.



President
Hironori Ando



Business Fields

Our strength lies not only in our products, but also our full range of comprehensive document related services.



Printer & MFP Business

With our wide-ranging lineup, we offer products suitable for all office environments from small to large-sized companies, featuring environmental friendliness and economic viability.



ECM Solution Business

We provide ECM solutions which enhance work efficiency and productivity by enabling companies to collectively manage all information and data.



Inkjet Business

In response to diverse needs in the documents field, we are expanding into new business fields. Based on our know-how cultivated through our printer and MFP business, we are developing inkjet printers for commercial and industrial use.

Providing the optimal solutions for various business challenges.

Put knowledge to work.



ECOSYS & TASKalfa

ECOSYS Printers / MFPs

Based on long-life technology cultivated by Kyocera Document Solutions over the years, we provide document solutions that are both ecological and economical. ECOSYS Printers were first launched in 1992, and in 1997, became the first page printer in the world to be awarded Germany's prestigious Blue Angel certification for environmentally friendly products. They continue to evolve today even after more than 25 years.



The Blue Angel is an environmental certification that was first established in 1978 by the German Federal Environment Agency. The certification is awarded to products and services that not only feature environmental friendliness, but also meet high standards of occupational safety and health, as well as quality of use. Known as one of the strictest environmental certifications, the Blue Angel is utilized as the basis for many other certifications in this field.

"Only Toner" Design

ECOSYS products incorporate an "Only Toner" Design. When refilling toners, it is possible to replace only the toner container without having to change other parts, such as the developer unit. This results in a reduced running cost compared to general products, which require additional replacement of surrounding parts when refilling toner. This feature contributes to environmental conservation by minimizing the amount of waste material produced.



TASKalfa MFPs

Named by combining the words "task" and "alfa" (meaning "No. 1" or "the best"), these MFPs contribute to enhancing work efficiency. Equipped with Kyocera's original and highly reliable technology, they address various challenges our customers face in their operations.



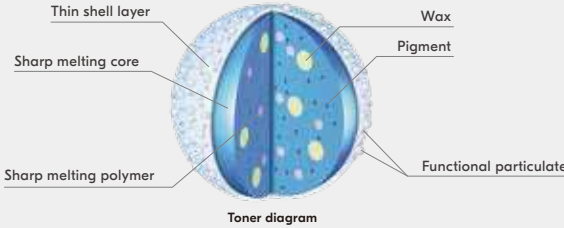
Most Reliable Color Copier MFP Brand

TASKalfa series were awarded the "Most Reliable Color Copier MFP Brand" by the US-based research institute BLI.

From small offices to large corporations, Kyocera offers a wide-ranging lineup of printers and MFPs that are both ecological and economical. The outstanding long-life performance of Kyocera printers has earned a strong reputation worldwide.

Our Proprietary Toner

By achieving a fuser temperature 30°C lower than conventional products, the total energy consumption is reduced by half. In addition, no organic solvent is used in the production process, and the amount of water used is extremely low, thus helping to conserve the environment. A uniform toner layer is formed to achieve clear and smooth image representation.



The Three Advantages of Our Proprietary Toner

 Energy efficiency Cut down energy consumption with low fusing temperature	 Ecology New manufacturing methods to reduce environmental burden	 High image quality Expanded color reproduction area
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PSLP* Drums

Our organic photoreceptor drums offer stable electrical properties throughout its product life. More than 300,000 pages can be printed without replacing parts.

*PSLP: Positive-charged Single Layer Photoconductor

a-Si* Drums

We use amorphous silicon (a-Si), featuring a high degree of hardness, in our photoreceptor drums that form the core of printers and MFPs. This allows for the printing of more than 1 million pages.

*a-Si: amorphous silicon



ECM Solutions (Enterprise Content Management)

By enabling companies to collectively manage a large volume of data and documents, ECM solutions contribute to enhancing productivity and work efficiency.

Allowing for data and documents to be efficiently stored, viewed, reviewed, etc., these solutions also enable workflow automation.

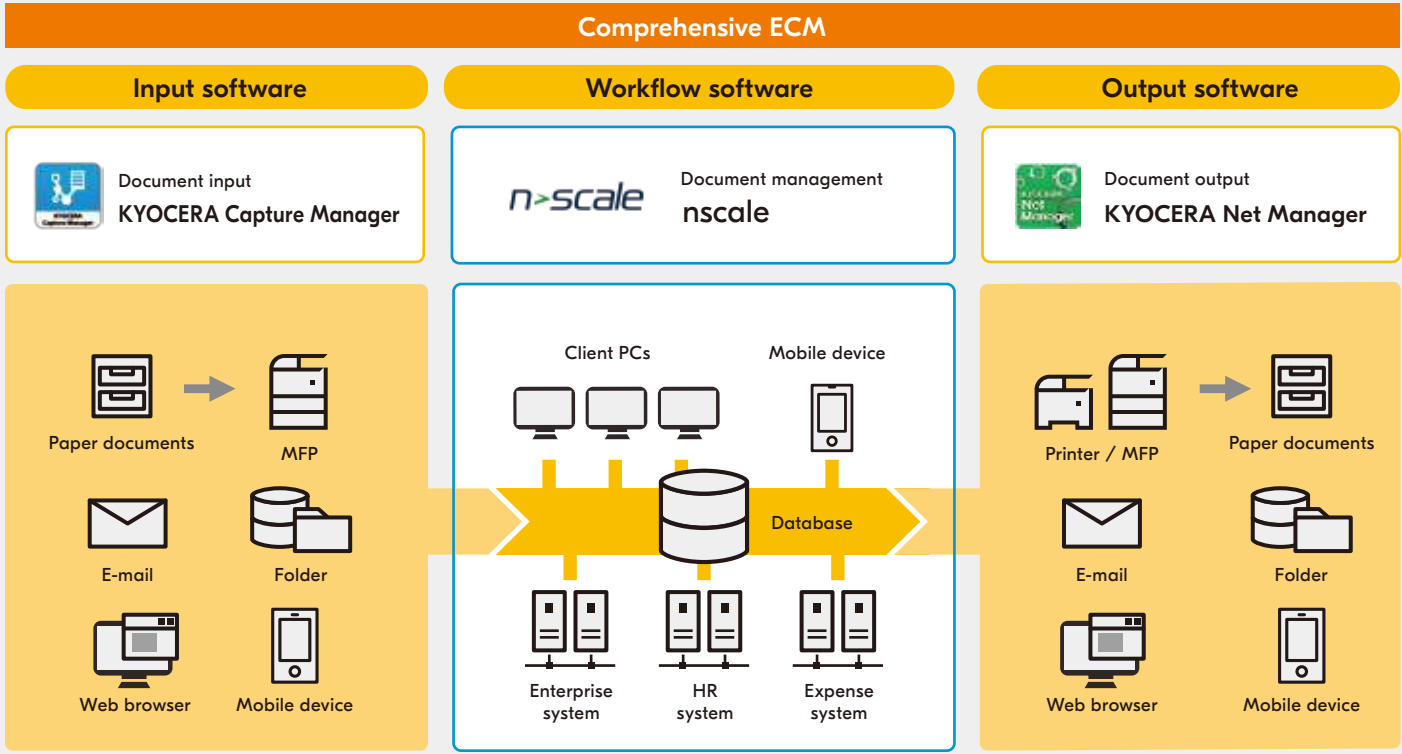
As ECM solutions can be seamlessly connected with existing databases and core systems such as ERP*1 and CRM*2, company information can be searched from PCs or mobile devices, thus reducing workload and streamlining operations.

*1 ERP = Enterprise Resource Planning
*2 CRM = Customer Relationship Management

ECM by Kyocera Document Solutions

From ready-to-use packaged products to fully customized installations, we offer optimal ECM solutions that suit each customer's situation.

By linking with document input-output software developed in-house and enabling connection with Kyocera printers and MFPs, we offer comprehensive ECM solutions to support our customers.



Inkjet Printing Systems



The need for on-demand printing is becoming increasingly diversified as digitization accelerates. Based on the know-how we have cultivated in office printers and MFPs, we are developing the inkjet business for commercial and industrial applications such as catalogs, direct mails, cloths and films.



High Productivity

The TASKalfa Pro enables 150ppm printing and can continuously print 9,000 pages an hour continuously. The system features a maximum input capacity of 14,950 sheets and can stack up to 15,200 sheets in output (TASKalfa Pro 15000c).

Our Proprietary Ink

Kyocera's water-based pigment inks, featuring excellent light resistance, water resistance and color development capability, enable to achieve high-quality images.

Wide Variety of Media

The TASKalfa Pro can print on a wide variety of media with different sizes, thicknesses and types by adjusting the distance between the inkjet heads and sheets.



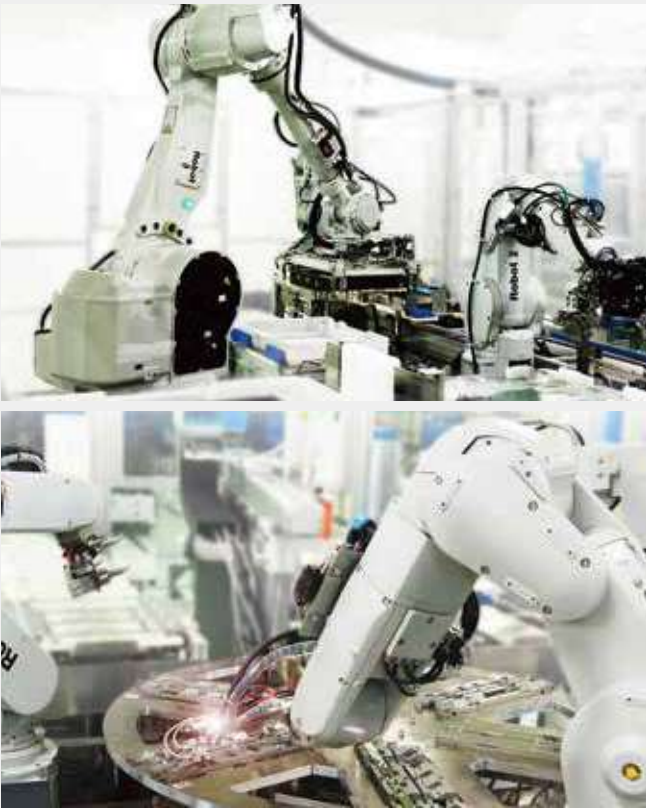
New Technological Development

In order to provide customers with optimal products and solutions, our company is engaging in technological developments and manufacturing in new fields.

We aim to drive innovation through new technologies, such as model-based design, deep learning, IoT and robotics.

At the heart of this development are employees with challenging spirits, committed to support the business of our customers.

R&D sites around the world are unified by the R&D Center at the global headquarters which provides new value through ground-breaking technology development and manufacturing.



Smart Factories

Our Printers, MFPs, toners, and photoreceptor drums are manufactured in four countries: Japan, China, Vietnam, and Czech Republic.

Striving to achieve top-quality manufacturing, we are developing smart factories through robot-automated production, as well as use of AI and IoT in data analysis to prevent defects in the production line.

In addition, by building a supply chain with an integrated system from orders to production and shipment, and developing a flexible production system, we have achieved a speedy and stable product supply.

Through these measures, we will continue to provide value in all aspects of QCD* by advancing our smart factories.

*QCD = Quality, Cost, and Delivery

Providing products and services in the best quality, with new technology and challenging spirits.

Put knowledge to work.

Summary of Kyocera Group

敬天愛人

Consolidated Net Sales JPY1,526,897 million (as of March 31, 2021)

Group Companies 308
(including Kyocera Corporation as of March 31, 2021)

Corporate Motto

“ Respect the Divine and Love People ”
Preserve the spirit to work fairly and honorably, respecting people, our work, our company and our global community.

Management Rationale

To provide opportunities for the material and intellectual growth of all our employees, and through our joint efforts, contribute to the advancement of society and humankind.

Group Employees

78,490
(Excluding non-consolidated subsidiaries and affiliates accounted for by the equity method as of March 31, 2021)

Management Based on the Bond of Human Minds

Kyocera started as a small, suburban factory, with no money, credentials or reputation. We had nothing to rely on but a little technology and 28 trustworthy colleagues. Nonetheless, the company experienced rapid growth because everyone exerted their maximum efforts and managers devoted their lives to earning the trust of employees. We wanted to be an excellent company where all employees could believe in each other, abandon selfish motives, and be truly proud to work. This desire became the foundation of Kyocera's management. Human minds are said to be easily changeable. Yet, there is nothing stronger than the human mind. Kyocera developed into what it is today because it is based on the bonds of human minds.

Founder and Chairman Emeritus Kyocera Corporation Kazuo Inamori



Summary of Kyocera Document Solutions

Corporate Name
KYOCERA Document Solutions Inc.

Founded
November 1934

Global Headquarters
1-2-28 Tamatsukuri, Chuo-ku, Osaka
540-8585 Japan
Tel. +81-6-6764-3555

Established
July 1948 Mita Industrial Co., Ltd.
January 18, 2000 Name changed to KYOCERA Mita Corporation.
April 1, 2012 Name changed to KYOCERA Document Solutions Inc.

President
Hironori Ando

Capital
JPY12,000 million (100% KYOCERA Corporation)

Group Companies

101

Including Kyocera Document Solutions Inc. as of March 2021



Group Employees

21,657

As of March 2021



Consolidated Net Sales

JPY 316.2 billion

As of March 2021



Consolidated Profit before Income Tax

JPY 28.7 billion

As of March 2021

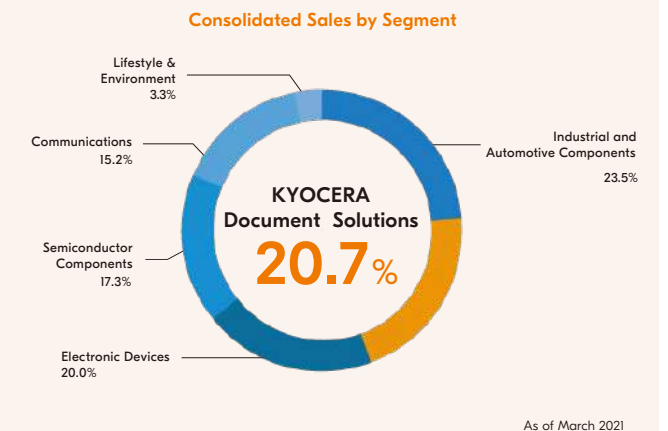


Kyocera Document Solutions in Figures

Consolidated Sales by Segment in the Kyocera Group

20.7%

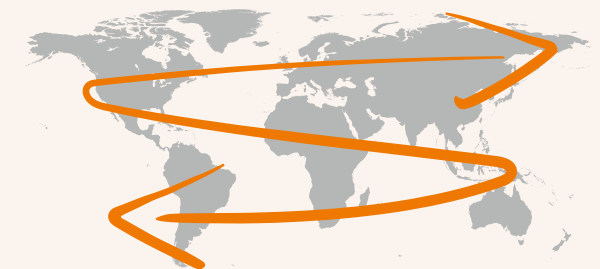
Kyocera Document Solutions is the business segment in the Kyocera Group, a global corporate group operating in a variety of fields, accounting for approximately 1/5 of the group's consolidated sales.



Global Network

42 Sales Companies in
140⁺ Countries and Regions

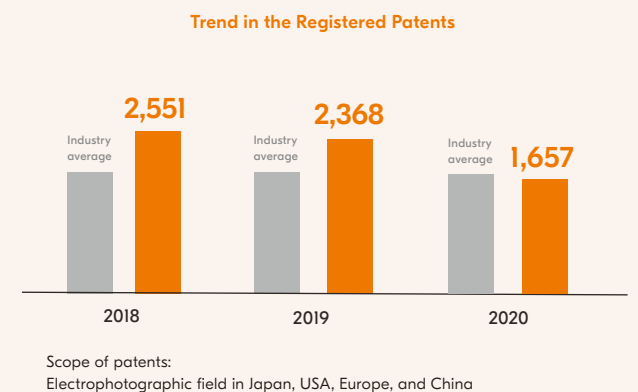
Through our 42 sales companies worldwide, we provide products and services to more than 140 countries and regions around the world.



Registered Patents

2,192

We proactively invest in technological development. The number of patents acquired on average in the latest 3 years has reached 2,192/year.



Global Network

Our global network, covering everything from R&D to customer support, lives up to the trust of our customers all over the world.



American Headquarters
(New Jersey, USA)

Sales Sites in North, Central, and South America

USA / Canada / Mexico / Brazil / Chile



European Headquarters
(Hoofddorp, The Netherlands)

Sales Sites in Europe, the Middle East, and Africa

Germany / UK / France / Italy / The Netherlands / Belgium / Spain / Portugal / Switzerland / Austria / Russia / South Africa / Sweden / Norway / Denmark / Finland / Turkey / Czech Republic / Slovakia



Global Headquarters, R&D Center
& Japanese Sales Company
Osaka Headquarters
(Osaka, Japan)



Japanese Sales Company
Tokyo Headquarters



Asian Headquarters
(Hong Kong)

Sales Sites in Asia and Oceania

South Korea / Hong Kong / Taiwan / Thailand / Singapore / India / Vietnam / Malaysia / Japan / China / Australia / New Zealand

Group Companies

TA Triumph-Adler Group (Germany)
Ceyoniq (Germany)
Alos Group (Germany)
Optimal Systems Group (Germany)
Annodata Group (UK)
Everteam Software Group (France)
DataBank Group (USA)
Huon IT (Australia)

Manufacturing-Related Sites

China (Shilong) / Vietnam (Hai Phong) / Japan (Osaka and Mie) / Czech Republic / Hong Kong

R&D Sites

USA (San Francisco and Los Angeles) / Vietnam (Hai Phong) / Philippines (Cebu) / Japan (Osaka, Mie and Kanagawa)

Manufacturing-Related Sites R&D Sites

China (Shilong) Vietnam (Hai Phong) Japan (Osaka) Japan (Mie) USA (San Francisco) USA (Los Angeles) Philippines (Cebu) Japan (Kanagawa)



History

Our company was founded in 1934 as Mita Industrial. Originally focused in the manufacturing and sales of diazo-type copiers (blueprint machines), the company expanded its business throughout the world, mainly in Europe and the United States, as a manufacturer of copiers for professional use. We joined the Kyocera Group in 2000.

In the following year, Kyocera Corporation's printer division was unified with the company. By combining Kyocera Corporation's printer technology and our MFP technology cultivated over the years, we have continuously provided eco-friendly products to our customers.

- Name changed to "Kyocera Mita Corporation."
- Joined the Kyocera Group



- Unification of Kyocera Corporation's printer division



- Establishment of an R&D site in San Francisco, USA
- Establishment of Global Headquarters R&D Center (Osaka, Japan)

2000

2001

2002

2003

2008

2010

2011

2012

2015

2016

2017

2018

2019

2020



- Establishment of the China plant (Shilong, China)



- M&A with TA Triumph-Adler Group (Germany)



- Establishment of a software development company in the Philippines



- Establishment of the Vietnam plant



- M&A with Ceyoniq Group (Germany)



- Establishment of a sales company in Turkey



- M&A with DataBank Group (USA)



- M&A with Huon IT (Australia)



- M&A with Optimal Systems Group (Germany)

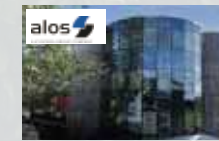


- Establishment of a toner plant in the Czech Republic



- M&A with Annodata Group (UK)

- Name changed to "KYOCERA Document Solutions Inc."



- M&A with Alos Group (Germany)



- Establishment of a sales company in the Czech Republic and Slovakia

- Establishment of a sales company in the Vietnam and Malaysia

CSR

The Kyocera Group's CSR activities are based on the Kyocera Philosophy, which uses as its decision-making criterion the principle to "Do what is right as a human being." Through our Kyocera Philosophy, we work to advance our corporate citizenship, build relationships of mutual trust with stakeholders, and aim for sustainable growth. At the same time, we endeavor to contribute to the healthy development of society.

Efforts to Improve Our Workplace Environment

Health & Productivity Management Organization 2020 Certification

Under the large enterprise category in the Certified Health & Productivity Management Organization Recognition Program established by the Ministry of Economy, Trade and Industry, we were certified as an enterprise/organization that showed particular excellence in the field of health and productivity management. We view our employees' health maintenance from a business management perspective and work to promote superior health management by coordinating with insurers.



2020
健康経営優良法人
Health and productivity

Childrearing Support Enterprise Certification

The Ministry of Health, Labor and Welfare's Osaka Labor Bureau certified us as a "Childrearing Support Enterprise" and awarded us the "Kurumin" next generation certification. By establishing an environment where it is easy to balance work and life, we are creating a workplace in which each and every employee can energetically and proactively shine in their work.



Social Contribution Activities

Kyocera Group's efforts



Support for the Inamori Foundation's Kyoto Prize
Kyocera supports the international Kyoto Prize, established by the non-profit Inamori Foundation to honor individuals and group who have made significant contributions to the scientific, cultural and spiritual betterment of humankind.



Support for Kyoto Sanga F.C.

For regional revitalization in accordance with the J.League's 100-Year Vision, the Kyocera Group supports the Kyoto-based professional soccer team Kyoto Sanga F.C.

Kyocera Document Solutions Group's efforts



Elementary School Special Science Classes
Global Headquarters and Hirakata Plant (Osaka, Japan)
Using the principles of copiers, we held special classes on electricity.



Establishment of "Kyocera Classes"

China Plant (Shilong, China)
We held "Kyocera Classes" to teach our company's technology and know-how at vocational schools around the country.



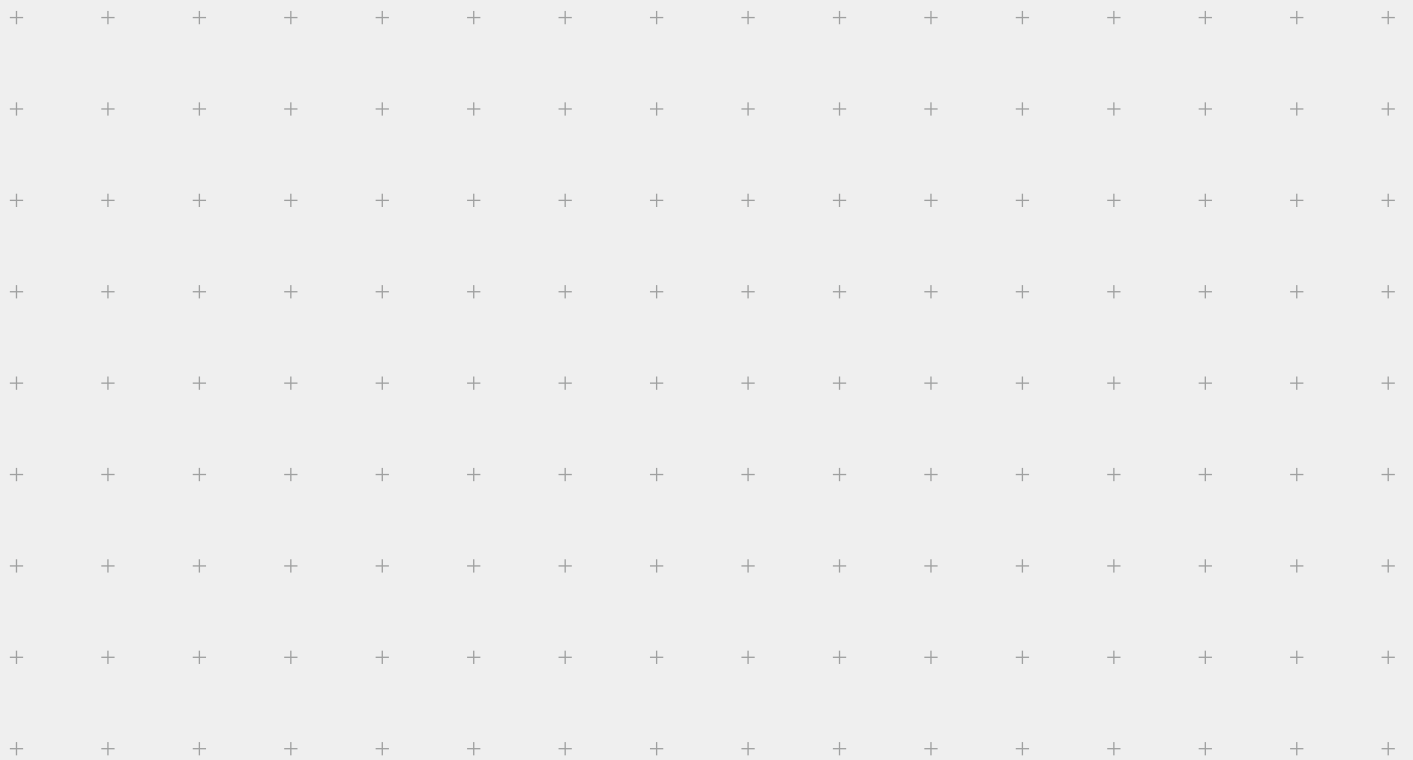
Participation in Charity Marathon

Philippines R&D Site
37 employees participated in the National MILO® Marathon.



Volunteer Cleaning Activities

Australia Sales Company
We took part in "Business Cleanup Day," a volunteer cleaning initiative held throughout Australia.



KYOCERA Document Solutions Inc.

1-2-28 Tamatsukuri, Chuo-ku, Osaka
540-8585 Japan
Tel. +81-6-6764-3555



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www.kyoceradocumentsolutions.com